

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 00719 161545Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----161558Z 065006 /40  
R 161509Z FEB 77  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 9816

UNCLAS STOCKHOLM 0719

FOR: BIV/ OIM:TRAFTON, BEIRING

E.O. 11652: N/A  
TAGS: BEXP, SW  
SUBJECT: MAY HIGH PERFORMANCE MATERIALS SHOW PROCUREMENT

REF (A) OIM (BEIRING) MEMO OF JAN 25, (B) OIM MEMO OF FEB 9

1. REF A. BRIAN TEBBUTT DOUBTS UK OFFICE CAN PROVIDE ASSISTANCE THAT WOULD BE NEEDED FOR PARTICIPATION OF DAYTON CHEMICALS TO PROMOTE RUBBER TO METAL BONDING MATERIAL. RUBBER INDUSTRY EXHIBITION IN ENGLAND WEEK BEFORE STC SHOW AND RELATED COURSE UK AGENT IS GIVING MAY 23 AND 24 WOULD STRETCH PERSONNEL RESOURCES TO LIMIT. SWEDISH DISTRIBUTOR IS COMMERCIAL, NOT TECHNICAL MAN AND COULD NOT, ACCORDING TO TEBBUTT, HANDLE PARTICIPATION. HE PROMISED TO CONTACT STAHR OF DAYTON CHEMICALS TO DISCUSS. PLEASE TELL STAHR THAT OPPORTUNITY TO GET SALES MOVING TO SCANDINAVIA WELL WORTH URGING UK AGENT TO STRETCH RESOURCES AND OFFERING ASSISTANCE IF NEEDED.
2. REF B. ENGSTER HAS NOT RECEIVED INFO KIT BUT DOUBTS PARTICIPATION FOR HUNTINGTON ALLOY SINCE BULK OF MATERIAL HIS FIRM MARKETS IS MADE IN UK (ONLY 10-15 PERCENT US ORIGIN). WE SENT KIT AND ENGSTER PROMISED TO DISCUSS WITH UK AFFILIATE  
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- PAGE 02 STOCKH 00719 161545Z
- POSSIBILITY OF PARTICIPATION FOR US LINES. PLEASE ASK CALLOWAY OF HUNTINGTON ALLOY TO IDENTIFY 51 PERCENT US ORIGIN MATERIALS MARKETING IN EUROPE AND TO ADD HIS PRESSURE ON EUROPEAN AFFILIATES TO PROMOTE THEM.
3. PLEASE CONTACT APPLIED PLASTICS CORP; THEY ARE MANUFACTURING: "TUFGLAS" AND "TUFBETA" PRODUCTS WITH GOOD CHARACTERISTICS.

PRODUCTS DESCRIBED IN LEADING LOCAL CHEMISTRY MAGAZINE.

4. PLEASE CONTACT: CHECMICAL AND PLASTICS CORP, NIAGARA FALLS,  
NY. THIS COMPANY HAS SUPPLIED SWEDISH GIANT IN PULP AND PAPER  
WITH PROCESS EQUIPMENT MANUFACTURED IN SPECIAL PLASTIC.  
SMITH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
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**Concepts:** n/a  
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**Review Markings:**  
Margaret P. Grafeld  
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